

DANISH AMERICAN CHAMBER OF COMMERCE NEW YORK

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NEWSLETTER

No. 4

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H.R.H. PRINCE HENRIK OF DENMARK AT DACC LUNCHEON

At the DACC Luncheon September 23 His Royal Highness Prince Henrik of Denmark presented "Dansk Arbejdes Diploma and Prince Henrik's Medal of Honor for Outstanding Contribution to the Promotion of Danish Export" to The Gorton Group, Division of General Mills, Inc., located in Gloucester, MA, with Mr. Ross Clouston, Chairman, accepting.

The award was presented on the occasion of the thirtieth anniversary of trade between The Gorton Group and A. Espersen A/S, headquartered in Rønne, Bornholm, Denmark.



A. Espersen A/S is Denmark's largest producer and exporter of frozen cod fillet blocks and other seafood items to the United States. Gorton's is one of the United States' larger users of cod fillet blocks, used in the production of fish sticks and fish portions for the retail and food service trade.

Throughout thirty years of cooperation, The Gorton Group has encouraged the Espersen group to expand and modernize their fish processing and handling methods in order to enable the Espersen group to be high quality, efficient producers of fish blocks for the United States.

September-October 1986

It has been through the combined efforts of The Gorton Group and the management of A. Espersen A/S that the business between these two organizations has grown to the multi-million dollar per annum level, and will continue to grow in the coming decades.

Present at the Luncheon were Ambassador Eigil Jørgensen and Mr. Jan Carlzon, CEO of SAS, who gave a presentation of SAS on the occasion of the company's 40th anniversary.

The Luncheon was attended by 200 members and guests who enjoyed the delicious Danish salmon appetizer donated by A. Espersen A/S.

Press Release

THOUGHTS ON JULY 4TH

With autumn approaching, and the beginning of a new Chamber of Commerce season coming up, we can look back on a couple of wonderful events during the summer.

We all remember the festivities, the togetherness, and the spirit of liberty which came through during Liberty Week, culminating with the great events in the evening of July 3rd, and particularly during the day and evening of Friday, July 4th.

With all the navy vessels, the tall ships, and even the smaller boats visiting New York from many different parts of the world, there was an unusual international excitement in the City.

One of the proudest moments for the Danes, and a great salute to Danish-American friendship and cooperation, was to see that the tall ship "Danmark" was placed immediately following the Op-Sail parade leader, the American tall ship "The Eagle".

May all the good thoughts and fellowship between people and nations which prevailed during the Liberty days prevail for years to come.

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JULY LUNCHEON ON "DANMARK"

On July 11 the DACC had an extraordinary luncheon meeting on board the tall ship "Danmark". The ship was filled to its maximum capacity of 120 guests, and many of our members unfortunately signed up too late for the event.

STAMFORD DENMARK FRIENDSHIP RACE

Since its beginning in 1966, the annual Stamford Denmark Friendship Race on Long Island Sound has become one of the largest sailboat races on the Eastern Seaboard.

This year's race took place Sunday, September 21, with 330 boats signed up in 12 different divisions.

The race was this year honored by the presence of the Prince of Denmark, His Royal Highness Prince Henrik, and His Excellency Uffe Ellemann-Jensen, Minister of Foreign Affairs. The Prince raced with staff commodore Marvin Green onboard the Nivarna, an 81 ft. "Maxi" boat.

First to finish the race was Prince Henrik onboard the 82 ft. Maxi "Nirvana", owned by Marvin H. Green of the Stamford Yacht Club. However, the boat was beaten on handicapped time.

The Queen of Denmark Cup was won by a 62 ft. sloop "Congiere" skippered by Mr. Bevin Koeppel of Mamaroneck.

His Royal Highness Prince Henrik of Denmark Trophy was won by Mr. Peter S. Godfrey of Indian Harbor Yacht Club, Greenwich, CT, in his Swan 44 "Drive Ten".

Old Danish sailing tradition was represented in the best possible way by the presence of the three-masted schooner, the Elinor, which was built in Svendborg in 1906 and is now sailing off the American coast.

On the occasion of the Royal visit the captains of all yachts who finished the race were issued a commemorative plaque by Bing & Grøndahl for mounting in the cockpit.

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SCANDINAVIAN FINE FOODS FESTIVAL AT MACY'S

Macy's, the well-known New York department store, is planning a Scandinavian food promotion for July 1987. The promotion will run for three weekends.

The Scandinavian countries have in principle agreed to support the promotion.

Macy's already carry a variety of Scandinavian food products, but a number of new items will be introduced during the promotion.

For further information concerning the promotion, please contact The Danish Consulate General (Commercial Counselor Carsten Schmidt) at (212) 223-4545.

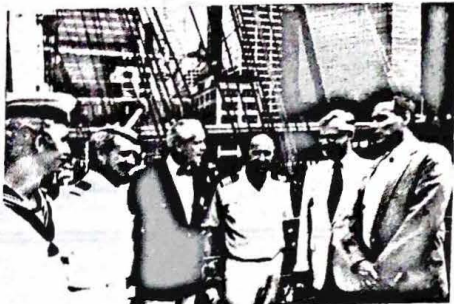
In Denmark contact:

R.H. Macy Corporate Buying
Att: Inger Christoffersen
Chr. Wintersvej 5
1860 København V

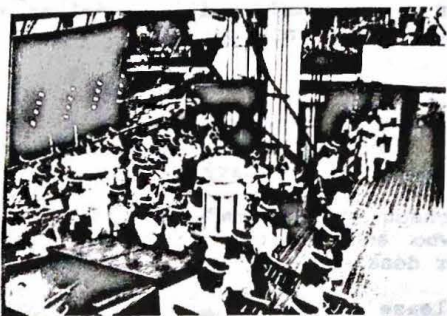
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NEW MEMBER OF DACC NEWSLETTER COMMITTEE

Starting with Newsletter No. 5/86 Christian Juul Jessen, correspondent for Danish daily Jyllands-Posten, will join the DACC Newsletter Committee.



Due to a reasonable luncheon box price from SAS Service Partners a profit of \$1,800 was generated. This amount was donated to the cadets and Århus Pige garde by Henning Holmgaard, Flemming Søderlund Co., a former cadet.



The luncheon was made festive by a spectacular tattoo by Århus Pige garde, thanks to the efforts of Joe Krentzel, and also by Scanticon Princetown who donated a spectacular Statue of Liberty birthday cake.

It should also be mentioned that Captain Hansen made this his last trip with "Danmark".

Henry Greenebaum received the 80 cadets as well as the officers at his country house in Connecticut, where they spent the day swimming, fishing and barbequeing.

DSH

DACC LUNCHEON OCTOBER 9

Representatives of the Danish Ministry of Foreign Affairs, the Federation of Danish Industries, the Danish Chamber of Commerce, the Agricultural Council, the Danish Federation of Crafts and Smaller Industries, and diplomatic and trade officials from all over the U.S. and Canada will be present during the October 9 Luncheon.

The guest speaker will be Mr. Erik Windfeld-Lund, Senior V.P., The Federation of Danish Industries, who will give a presentation of the Danish economy and the outlook for the industry.

The reason for the presence in New York of the Danish representatives is the bi-annual North American Export Conference in New York.

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THE DANISH ECONOMY (DEN DANSKE BANK)

The Danish Economy in 1987

Economic growth in Denmark will level off in 1987 after three years with stronger growth than most European countries. The economic expansion has reduced the imbalances that were facing the Danish economy. A substantial deficit on central government finances has been turned into a surplus, interest rates and inflation have been halved, and unemployment has come down, too. With private consumption in 1987 remaining almost constant and gross fixed investments increasing only moderately, total domestic demand will begin to slow down. Growth will therefore primarily have to be generated by an expansion in exports.

This will take the strain off the balance of payments, and the current account deficit will recede from about D.kr. 28 billion in 1986 to about D.kr. 20 billion in 1987. But the external account will improve only slightly unless the coming months see a reduction in consumer demand and an increase in savings. At the same time, exports will have to expand faster than could be expected based on the trends of recent months.

The forecast for 1987 assumes moderate but increasing international economic growth. The sharp fall in oil prices since the end of 1985 has in most countries dampened inflation considerably and boosted private consumption, increasing demand for Danish exports.

Imports in those countries buying Danish exports are estimated to go up by about 3.5 per cent in 1986 and about 4.5 per cent in 1987. The strengthening of the krone rate of exchange is expected to cause a small loss of market shares in 1986. But the advance of the Danish krone has not fundamentally weakened Danish international competitiveness, and any market shares lost are expected to be recouped in 1987.

The forecast assumes that present economic policies will be continued. Energy taxes will thus be adjusted in the autumn to neutralize the effect of the drop in the dollar rate and oil prices since early this spring. It is further assumed that measures will be introduced to stimulate savings and promote exports.

Economic developments in the first half of 1987 are likely to continue in line with present trends, while the situation in the second half-year will depend highly on the result of the collective wage negotiations scheduled to take place in the spring.

The rapid expansion in consumption during 1985 and the past months of 1986 is due to the rise in real wages, improvement in employment, and the increase in the consumption ratio. In the first half of 1987, consumption will remain unchanged compared to late 1986 while developments in the second half-year will depend on the result of the spring wage bargaining round. Growth in private consumption is expected to be lower than one per cent for the year as a whole.

Business investments have increased significantly since 1983, when the economic upswing gained momentum. In 1984 business investments rose by about 10 per cent and in 1985 by more than 20 per cent. The annual growth rate will slow down to about 6 per cent this year, and will decline to between 3 and 4 per cent in 1987. But the level of

investments will remain high compared to the early 1980's. Industrial investments have shown the heaviest fluctuations. In 1984 and 1985 the growth rate was a record 30 per cent. Growth for this year is estimated at 10-15 per cent and the volume of investments next year is expected to remain unchanged.

In spite of an increase in the work force of about 80,000, the number of unemployed will fall by 30,000 in 1986 to just over 210,000, or 8 per cent of the work force. Unemployment will continue to drop moderately in 1987 despite slack domestic demand.

Economic policies will again in 1987 focus on reducing the deficit on the balance of payments. No drastic improvement in the external account should be expected in 1987. The necessary expansion of production and exports requires a sizeable transfer of resources to the exporting sector of the economy, which cannot be implemented over-night. The process has to be accelerated until external balance is fully restored.

THE GREAT BELT

To many of you travelling in Denmark, particularly by car, it is either a relief or an irritation to have to wait, and then finally get onboard the ferry boat to cross the water between Funen and Zealand or v.v. The voyage takes about an hour, not including waiting time. If there were a bridge or tunnel you could do the crossing in 20 minutes.

Obviously, there are others in high places who agree and are going to do something about it!

After many years of debate in different Danish governments, it was earlier this year decided to build the Great Belt connection.

Going from Zealand to Funen, the first section, as it is currently planned, would be a tunnel which is to surface on the island "Sprogø" in the middle of the Belt. The next section would be a tall bridge.

Start and completion of this project has not been decided, nor has an engineering/construction company been selected. This, however, is due to the fact that financing is not yet in place.

Based on current traffic pattern, the calculated revenue from bridge tolls should make the investment a sound business proposition.

The international investment and construction communities are very interested in the project. We are now waiting for the next step, and the final decisions.

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DIAL EIGHT

As of September 2, 1986, you must use the area code when dialing a telephone number in Denmark -even when you dial a number within your own area code. For example, to reach the Ministry of Foreign Affairs in Copenhagen from your office in Copenhagen you would dial 01-920000. This, however, is not the case when you dial a number in Denmark from the U.S. You would proceed as usual: 011-45-1-920000.

ROYAL COPENHAGEN AND BING & GRØNDAHL JOIN FORCES

Royal Copenhagen and Bing & Grøndahl, the largest and most famous Danish porcelain manufacturers, have announced plans to combine their distribution and selling operations in the U.S.

Paul Steffensen, President during the last thirteen years of Bing & Grøndahl, Inc., is appointed President of this combined distribution organization while Ivar Ipsen of Royal Copenhagen, Inc. is appointed Executive Vice President.



Paul B. Steffensen

The products offered will include porcelain, stoneware and earthenware dinnerware, porcelain figurines and collectibles, sterling silver flatware and jewelry, silverplate and stainless steel, mouth blown crystal, clocks and watches from the following companies: Royal Copenhagen Porcelain, Bing & Grøndahl Porcelain, Georg Jensen Silver, Holmegaard Glassworks, and Hadeland of Norway.

The new cooperation will be operated from the current Royal Copenhagen facility in White Plains, New York.

According to Danish newspapers, a January '87 merger is planned for the two companies. The decision was made by a joint meeting of the companies' Boards of Directors. After the merger the share capital in the new company, Royal Copenhagen, will be D.kr. 200 million. United Breweries will hold 60% of the share capital, V.P. Invest 10%, ATP approx. 7.5%. The new company will have a total of 3,700 employees and an annual turnover of D.kr. 1.5 billion.

Press Release

DANISH FURNITURE MANUFACTURERS TAKE PERMANENT HIGH POINT SPACE

Danish furniture manufacturers have now decided to reserve permanent display space on the fifth floor of the Southern Furniture Market.

The showroom incorporates 4,000 square feet and gives the fifth floor of the Southern Furniture Design Center a distinct Scandinavian flavor. Alongside exhibitors from the Danish Furniture Manufacturers Assn. are similar displays from Finland and Sweden.

Danish manufacturers tested the waters in High Point with a display in October 1985 and apparently were pleased enough with the response to return permanently.

Furniture Today

BUSINESS OPPORTUNITY TOUR TO DENMARK

The DACC, New York, is planning a Business Opportunity Tour to Denmark June 28 to July 5, 1987. Members of the DACC in New York and other Danish Chambers of Commerce in the U.S. and their spouses will get an excellent opportunity to get acquainted and meet executives representing Danish enterprises, banks, industry, Chambers of Commerce etc.

The Board of Directors are convinced that the tour will appeal to many members, and as the number of participants is limited, members are recommended to respond as soon as possible when they receive the detailed itinerary. This will be mailed in the beginning of November.

The Danish Ministry of Foreign Affairs, the U.S. Embassy in Copenhagen, the Rebild Committee, the Danish Tourist Board, the Danish Chamber of Commerce and Industry, the major banks and SAS are all cooperating with the DACC in making this activity as beneficial and enjoyable as possible.

A committee comprising the following members has been established to organize the tour:

- Edward Lichtenhagen
- Carsten Schmidt
- Flemming Søderlund
- Werner Valeur-Jensen

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EAST ASIATIC (ØK) EXPANSION IN THE US

On June 30, 1986, East Asiatic, through its Plumrose division, acquired DAK Foods, Inc., New Jersey, from the British company Prestige Foods Corp. (a subsidiary of Northern Foods) for the sum of \$17 million. DAK Foods has 220 employees and annual sales of \$120 million.

This recent acquisition should bring the Plumrose annual turnover in the U.S. up to more than \$200 million, whereas total EAC turnover in the U.S., including the Heidelberg Eastern (graphic equipment) division, will be approx. \$600 million.

DAK Foods, Inc. has factories in New Jersey, Georgia and California while the Plumrose factories are located in Mississippi, Indiana and California.

DSH

THREE DANISH DAIRIES ESTABLISH EXPORT COMPANY

In July of this year a new dairy export company, The Danish Dairy Farmers A/S, was established by three major dairy associations. According to President Per Karlsen, formerly of Boel Foods Ltd., the company was established in order to avoid a monopoly on the export markets by the largest Danish dairy, Mejeriselskaberne Danmark, who earlier this year acquired Boel Foods Ltd.

The Danish Dairy Farmers A/S will export not just their own products but will also offer export assistance to other, smaller, dairies. The company is headquartered in Copenhagen and has 12 employees. The share capital is D.kr. 9 million.

DSH

U.S. EXPORTS TO DENMARK

Any international trade exchange is a "two-way street" making room for both exports and imports between the trading partners.

The American Embassy in Copenhagen plays an active role in the promotion of U.S. exports to Denmark.

Here's how it works:

The responsibility for such promotion lies with the U.S. Department of Commerce in Washington, DC, which through a network of officers in major U.S. cities and around the world, and in American representations, forms the U.S. and Foreign Commercial Service (US&FCS).

Potential U.S. exporters are encouraged to contact the office serving their area for any information pertaining to their export needs. Often a U.S. manufacturer, seeking to enter a foreign market, is looking for a local representative or an importer/distributor. Such service is provided by ADS (Agent/Distributor Service), part of US&FCS. In the case of Denmark the request for a local representative is forwarded to the Commercial Section of the American Embassy in Copenhagen.

ADS normally provides a list of up to six qualified, interested representatives/agents. If there are no appropriate agents, the reason to the lack of interest is explained. Responses are usually forthcoming within 90 days.

The American Embassy's Commercial Section can be a useful partner in many ways. If a Danish firm seeks to represent U.S. companies or to find a new source of supply, it can provide lists of possible contacts or pass on the information to appropriate U.S. firms through a computerized system in the U.S. Department of Commerce in Washington, DC.

The Commercial Section can also supply the location, dates and other information on exhibitions of U.S. products both in the United States and Europe, and help organize and facilitate group travel to U.S. exhibitions.

The Embassy Auditorium is an ideal site for a 1-2 day promotion of U.S. products and services. Many U.S. firms and their Danish representatives have taken advantage of this facility. In fact, in February 1986 Hewlett Packard utilized it for a direct satellite transmission to introduce a new product. Almost 100 people were present in the Embassy when Hewlett Packard, using no less than 5 satellites simultaneously introduced their new product in 104 locations around the world.

The American Embassy in Copenhagen is also actively engaged in facilitating the establishment of Danish subsidiaries in the U.S., as well as U.S. subsidiaries in Denmark.

It is estimated that the Danish direct investment position in the U.S., or the value of Danish subsidiaries in the United States, is in the region of 500 million dollars. In comparison the U.S. direct investment position in Denmark is around 1,4 billion dollars. However, the petroleum industry accounts for almost two thirds of this or more than 800 million dollars.

U.S. Embassy, Copenhagen

INGEBORG LARSEN APPOINTED V.P. AT PRIVATBANKEN

As of June 1, 1986, Ingeborg Larsen, who is on the Board of Directors of the DACC, was appointed V.P., Business Development, at Privatbanken, New York.

DANISH WINDMILL EXPORTS TO THE U.S STABLE

Danish windmill manufacturers are still doing well on the U.S. market despite cut-backs in federal tax credits and a lower dollar rate. Approx. 90% of total Danish windmill exports go to the U.S.

According to the Association of Danish Windmill Manufacturers, the reason for the stable market share in the U.S. is the stable price level. The Danish manufacturers have been able to keep their prices at the same level for three years, and at the same time the efficiency and capacity of the turbines have increased.

The industry is presently trying to penetrate the world market with Asia being one of the top targets.

DSH

HENRY GREENEBAUM APPOINTED INTERNATIONAL ADVISOR FOR ROYAL GREENLAND

Henry Greenebaum has been appointed International Advisor of Royal Greenland. Greenebaum offers his experience of European, U.S. and international markets to the Royal Greenland fish, shrimp and related industries.

Royal Greenland is now building a very large food processing plant in Aalborg which when completed will process product already partially processed in Greenland. Already the realignment of product to proper European and other international markets, plus care and new packaging, is stabilizing the business and increasing the Royal Greenland net results.

Press Release

NEW GENERAL MANAGER AT DEN DANSKE BANK, NEW YORK

Mr. Peter Straarup, General Manager of Den Danske Bank, New York, has been promoted to Managing Director of the bank and has returned to Copenhagen effective September 1, 1986.

The position of General Manager in Den Danske Bank, New York Branch, has been filled by Mr. Kurt Snebang Larsen who has most recently held the position of General Manager of Banque Paribas' Copenhagen branch. He was previously employed by The Chase Manhattan Bank in Copenhagen, New York and London.

News Release

INDUSTRIKLUBBEN OPEN TO DACC MEMBERS

As a DACC corporate or individual member you have free access to Industriklubben, owned and operated by the Federation of Danish Industries. It is located at 18 H.C. Andersens Boulevard, right on Town Hall Square, in Copenhagen.

If you would like to take advantage of this, please call the DACC Secretariat at (212) 980-6240. They will then mail you the admission card.



Industriklubben is open from 8.30 am to 8.00 pm Monday through Friday. The club has pleasant lounges, and meeting/conference rooms available but should be reserved ahead of time. Secretarial services, Xerox, telex and telephone are available at cost. Coffee, tea and light beverages are served free of cost. Should you need a shower after a long night's flight, Industriklubben also has nice bathroom facilities.

DSH

NEW LEADERS IN DANISH MINISTRY OF FOREIGN AFFAIRS

Ambassador Bent Haakonsen (Head of the Trade Department at the Danish Ministry of Foreign Affairs), who has been a guest speaker at the DACC, has been appointed Permanent Under Secretary of State responsible for Danish aid programs to the developing countries, Danida.

As new head of the Ministry's Department of Trade has been appointed Jan Marcussen who was formerly Commercial Counselor in London, Consul General in Hong Kong, and Head of Division of the Ministry.

DACC members will have the opportunity to meet Mr. Marcussen at the Luncheon October 9.

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DACC CHRISTMAS LUNCHEON

The annual DACC Christmas Luncheon will this year take place on Friday, December 12, at the University Club.

As in previous years the DACC will be pleased to receive contributions to the traditional "care packages". Generous companies may contact the Secretariat at (212) 980-6240.

JOINT SEMINAR OF THE DACC AND NIELS BROCK ASSOC. TO BE HELD AT SCANTICON-PRINCETON

The Niels Brock Association USA in cooperation with the DACC will hold a seminar and lunch at Scanticon-Princeton on November 1, 1986.

Final plans are in the works for a learning experience in economics and trade, lectured by experts from Princeton University. The seminar will start at 10.30 am and end with lunch at approx. 1.15 - 3 pm. Those staying after the seminar will be invited to a cocktail gathering hosted by Scanticon-Princeton and the Niels Brock Assoc. USA.

The seminar will be held in connection with the visit of the senior class from Niels Brock Handelsakademi, Copenhagen. Invitations and final details will be mailed to all members in the first week of October.

Cost for seminar and lunch will be \$30 per person.

This will be an excellent opportunity, especially for young DACC members in New Jersey, to meet this group of future Danish businessmen.

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POSITIONS WANTED

Danish translator with EA degree in English and German from "Handelshøjskolen" in Copenhagen seeks qualified work as bilingual translator/secretary. 1½ years experience in translating computer manuals and technical texts. Full work permit.

For further information, please contact Anne Margrethe Hauge at (516) 679-9303

Want to learn Danish? Private tutoring by experienced, native Danish teacher. Day and evening hours available. Please contact ANITA RASMUSSEN, Danish Consulate General at: (212) 832-9316 (Home) (212) 223-4545 (Office)

23 year old Danish male seeks position in Danish or American company anywhere in the U.S. Holds B.B.A. in Business Administration (Campbell University, May '86) and 7 months experience as a trainee in a Danish food import company. Trilingual (Danish, English, German, a little Spanish).

For further information, please contact:

Per Tangsgaard Jensen
2 Green Village Rd., Apt. 10
Madison, NJ 07940
Phone: (201) 575-6299 (9 am to 5 pm)

Secretary with import/export experience (China) seeks position with Danish company. Holds J-1 visa. Languages: Danish, English, German, some knowledge of Spanish and Chinese.

For further information, please contact Susanne Christiansen at:

(914) 761-6279 (after 6 pm)

25 year old Danish female teacher with majors in English and P.E. seeks full or part-time position in the New York area.

Has worked as a teacher for 2 years, done private tutoring for several years, and also has experience as a secretary in lawyers', architects' and engineering offices.

For further information, please contact:

Lene Steen Mikkelsen
Sutton Terrace
450 E. 63rd Street, Apt. 4I
New York, NY 10021-6399
Phone: (212) 826-9815

POSITIONS AVAILABLE

Furniture Sales

Growing tri-state firm needs good communicator to sell finely crafted Scandinavian furniture in Paramus, NJ, store. Salary, commission, bonus and benefits.

Furniture Finisher

Highly motivated person for assembly and touch-up for growing retail operation with warehouses in PA and NJ. Benefits plus profit sharing.

Management/Furniture

Growing tri-state firm dealing in finely crafted Scandinavian furniture needs dynamic and aggressive person with retail furniture background to direct operation of Maple Shade, NJ, store.

For further information on these positions, please contact:

The Happy Viking Ltd.
Personnel Department
Box 500
Hatfield, PA 19440
Phone: (215) 362-1900

NEW MEMBERS

We welcome the following new members to the DACC:

CORPORATE

Brown & Wood
One World Trade Center
New York, NY 10048
(212) 839-5795

Law firm representing Danish companies in the U.S.

Niro Atomizer Inc.
9165 Rumsey Road
Columbia, MD 21045
(301) 997-8700

Design and supply of industrial drying equipment.

RCH Services
Miro Litho Corporation
61-01 Broadway
Woodside, NY 11317
(718) 899-6320

Printing and art design.

INDIVIDUAL COMMERCIAL

M.L. Krome
Shearson/Lehman Bros.
14 Wall Street
New York, NY 10005
(212) 306-0677

Broker.

Robert Hickey
111 John Street, Suite 1200
New York, NY
(212) 964-9757

Insurance brokerage service.

Anny Rasmussen
Dannenburg Co.
8 Cedar Road
Wilton, CT 06897
(203) 762-9597

Cheese imports.

Anders U. Schroeder
Sullivan & Worcester
767 Third Avenue
New York, NY 10017
(212) 486-8200

Law firm. Also partner in the law firm O. Bondo Svane, Copenhagen.

Robert W. Bloch
Robert W. Bloch Public Relations
509 Madison Avenue, Suite 1210
New York, NY 10022
(212) 755-8047

Marketing and financial services.

Denmark's Import from the United States

	<u>1984</u>	<u>1985</u>	<u>Jan-Jun 1985</u>	<u>Jan-Jun 1986</u>	<u>change from previous year</u>
		- mio. D. kr.-	-	-	- per cent -
Cereals	60	39	20	24	20
Vegetables and fruits	169	159	66	57	-14
Fodder	335	171	109	339	211
Tobacco	466	455	210	200	- 5
Hides, skins	107	117	104	64	-38
Oil Seeds, etc.	359	235	131	59	-55
Crude animal and vegetable materials, n.e.s.	176	151	93	50	-46
Crude oil and mineral oil products	402	1116	471	381	-19
Raw chemicals and combinations	178	199	80	103	29
Pharmaceuticals	122	165	111	101	- 9
Plastics etc. (not processed).	83	125	65	62	- 5
Chemical materials and products	137	139	75	73	- 3
Wood products (except furniture)	128	128	107	77	-28
Paper and paperboard	155	90	73	116	59
Textiles (except clothing) ...	76	60	28	33	18
Non-ferrous metals	68	78	39	53	36
Metal goods, n.e.s.	27	22	11	24	118
Machinery (non-electrical) ...	102	107	62	49	-21
Electrical machinery and equipment.....	905	992	515	516	0
Transport equipment	2184	2541	1366	1006	-27
Clothing	328	1579	1047	634	-39
Technical, scientific and optical instruments	41	43	22	23	5
Misc. manufactured articles, n.e.s.	557	404	204	289	42
Other goods	518	547	266	279	5
Total	<u>1235</u>	<u>1704</u>	<u>961</u>	<u>649</u>	<u>-32</u>
Total	<u>8918</u>	<u>11366</u>	<u>6236</u>	<u>5261</u>	<u>-16</u>

1984: 1 US dollar is equal to D.kr. 10.35
 1985: 1 US dollar is equal to D.kr. 10.65
 1986: 1 US dollar is equal to D.kr. 8.32 (6 months)

Source: Danmarks Statistik: Udenrigshandel

CONSULATE GENERAL OF DENMARK

September 1986

Denmark's Export to the United States

	<u>1984</u>	<u>1985</u>	<u>Jan-Jun 1985</u>	<u>Jan-Jun 1986</u>	<u>Change from previous year 1984/85 - per cent</u>
	<u>- mio. D.kr-</u>				
Ham, bacon, salami and other					
meat products.....	3299	3771	2050	1331	-35
Cheese and other dairy products..	526	535	236	116	-47
Fish etc. for consumptionx).	678	775	512	372	-27
Butter Cookies.....	429	609	183	171	- 7
Beverages	47	36	15	20	33
Tobacco	51	51	25	21	-16
Mink pelts and other skins	541	564	399	236	-41
Animal and vegetable raw materials	181	216	105	104	- 1
Raw chemicals and combinations...	639	653	391	325	-17
Medicals and pharmaceuticals	503	564	336	272	-19
Wood products (except furniture)..	119	94	41	61	49
Paper and paper products.....	81	41	19	20	5
Textiles (except clothing)	114	126	61	50	-18
Stoneware, glass, china, etc.	202	206	86	66	-23
Metal goods, n.e.s.	163	148	67	67	0
Machinery (except electrical) ...	1981	2927	1013	1054	4
Electrical machinery and equipment.....	995	1150	488	566	16
Transport equipment	1339	954	403	296	-27
Furniture	1894	2175	1036	883	-15
Clothing	69	85	29	20	-31
Technical, scientific, photograph-ic and optical instruments..	538	609	301	320	6
Other manufactured products.....	832	954	511	489	- 4
Products in other categories	<u>683</u>	<u>905</u>	<u>401</u>	<u>473</u>	<u>18</u>
Total	<u>15904</u>	<u>18148</u>	<u>8708</u>	<u>7333</u>	<u>-16</u>

x) does not include Faroe Islands and Greenland

1984: 1 US dollar is equal to D.kr. 10.35

1985: 1 US dollar is equal to D.kr. 10.65

1986: 1 US dollar is equal to D.kr. 8.32 (6 months)

Source: Danmarks Statistik: Udenrigshandel.